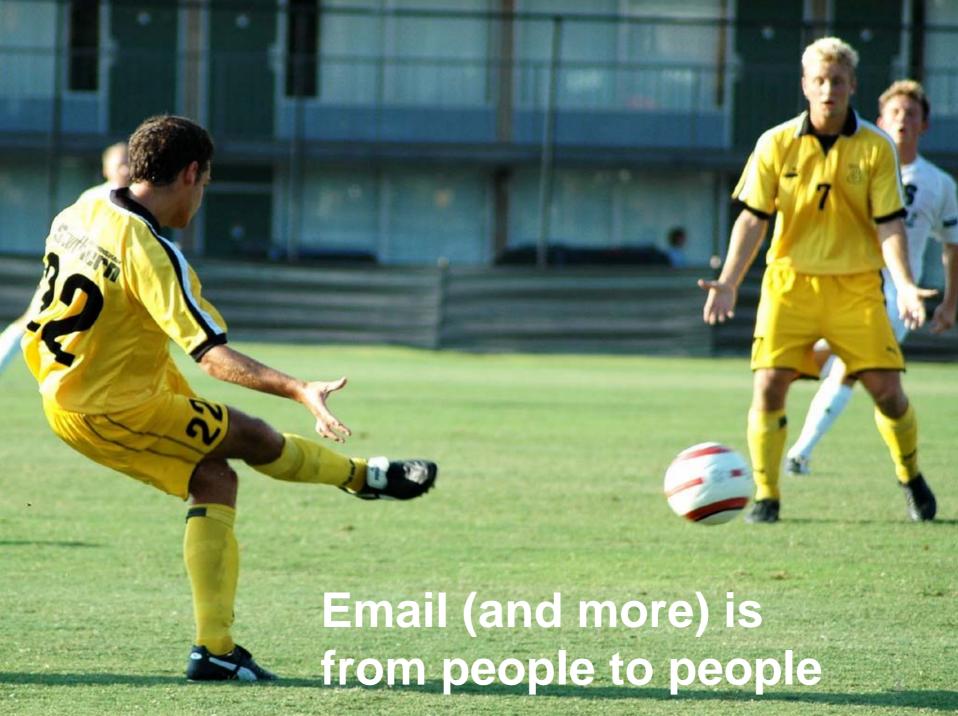
Computer-mediated Collective Action

Marc Smith
(masmith@microsoft.com)
Microsoft Research

Copyright: Smith

What makes social media social?

- Who makes it?
- Who consumes it?
- Who owns it?/Who profits from it?
- Who or what makes it successful?
- How to harness the swarm?
- How to map and understand its dynamics?
 - How do people and groups vary?
 - Who links to whom?
- What is next for social media?





What is social media?

Clay Shirky says it is:

"stuff that gets spammed"

What is social media?

Danyel Fisher says it is:

"made out of people."

Annual Medical Prints

PERSON OF THE YEAR



Vac vouse

00:00/20:08

Yes, youse. You control the Information Age. Welcome to your world.

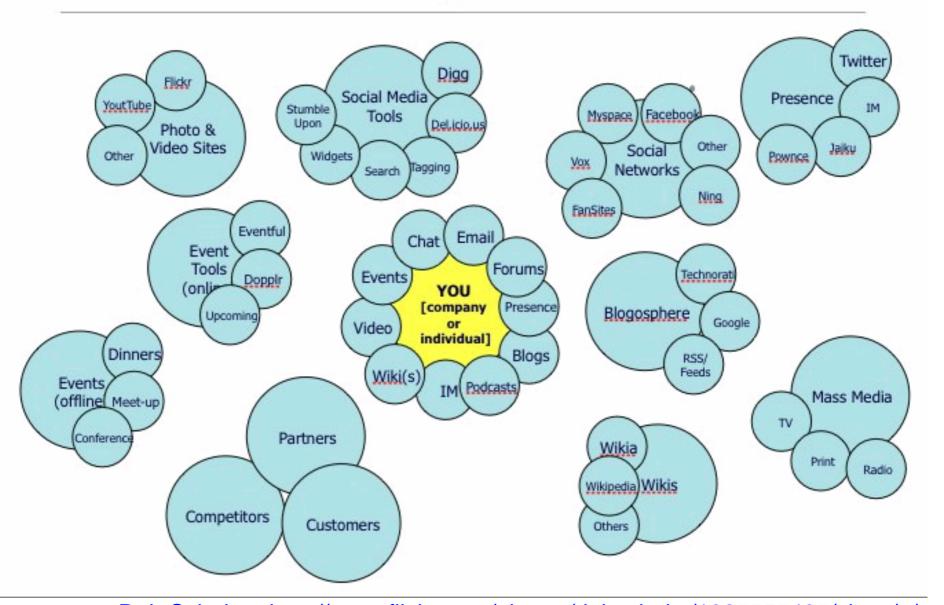
Social cyberspaces are created by many kinds of network interaction media:

Email, Email lists, Chat, Buddy Lists/Instant Messenger, Usenet, Web Boards, Forums, Ebay, Blogs, Microblogs, Wikis, MUDs, MOOs, Graphical Worlds, MMORPGs, Napster, Kazaa, Gnutella, Bittorrent Photo streams, Tags, Folksonomies,

smugmug Ö eccernic flickr* Robert Scoble's **TypePad** You Tube vents Social Media eventful "Star Fish" Linked in facebook Events Personal Social Networks twitter Ning White Label jaikii Microblogs Social Networks Pownce Collaborative Broadband Mechanics SMS ZOHO Communications Channel Zimbra Bacn pbwiki BlogTalkRadio ? TWiki ODE: wetpaint.

http://www.flickr.com/photos/dbarefoot/1814873464/sizes/o/

Social Media Ecosystem - Weave



What is social media?

A Sociological Frame:

Collective Goods
produced through
Computer-Mediated
Collective Action

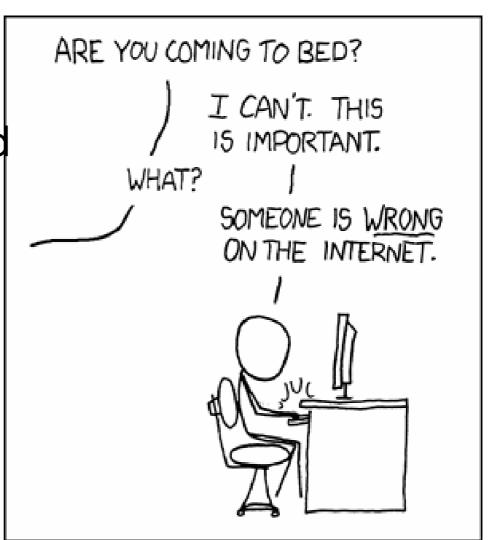
Collective Action Dilemma Theory

- Central tenet
 - Individual rationality leads to collective disaster
- Phenomena of interest
 - Provision and/or sustainable consumption of collective resources
 - Public Goods, Common Property, "Free Rider" Problems, Tragedies
 - Signaling intent
- Methods
 - Surveys, interviews, participant observation, log file analysis, computer modeling

(Axelrod, 1984; Hess, 1995; Kollock & Smith, 1996)

Community Computer Mediated Collective Action

Motivations for contribution to computer mediated public goods



Source: xkcd, http://xkcd.com/386/

1 comment 5 views

Bats! Bangalore, India



Trickydame - HA! says:
creepy! I hope eli has his stake in case these turn into
VAMPIRES!!

Added 2 weeks ago

Seeing that my pictures get seen by family and friends



1 comment 15 views

Christine waits patiently at MSRI

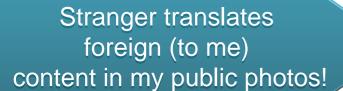


Blurky says:

I love the floor to ceiling white board! But what is that game?

Added 2 weeks ago

Colleague adds better tags to my photos!





Flower petals afloat



eszter says:

Hah! From the thumbnail I thought this was going to be a bowl of berries or something.:)

-- Seen in my contacts' photos. (?)

eszter added a tag: petals

eszter added a tag: red

Added 2 weeks ago

Added 2 weeks ago

Added 2 weeks ago

Not sure who this is on horseback near Sankey Tank



=

krinish says:

Shivaji Bhonsle, also known as Chatrapati Shivaji Raje Bhonsle (Marathi: छत्रपती शिवाजी राजे भोसले) was the founder of Maratha empire in western India in 1674. Added 3 weeks ago

en.wikipedia.org/wiki/Shivaji

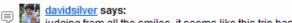


1 comment 10 views

Smortons in India pose with Elephant



<u>davidsilver</u> says:



Added 3 weeks ago

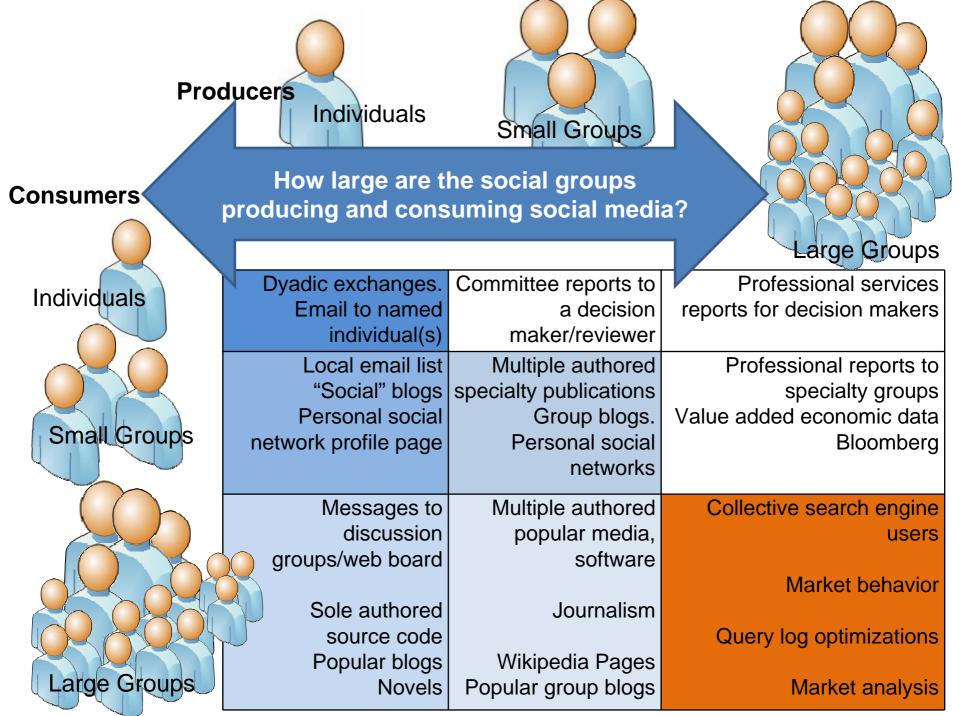
Added 3 weeks ago

Some Dimensions of Social Media

How large are the social groups producing and consuming social media?

How large and interactive are the objects produced and consumed?

What does it mean to own a social media object?



Dimensions of Social Media:

How large are the pieces of social media? How interactive is the rate of exchange?

	Digital Object Editing Granularity	(Character/Pixel/Byte)	Medium (Object/Attribute/Track/Player)	Coarse (Document/Message/Blog Post/Photo)
Digita Objec Editing Synchronicity	t !	Each user can directly control smallest units of content.	Each user controls medium sized blocks of content that can only indirectly alter or be altered by other user's content in a larger shared data structure.	Each user controls a block of content, rarely edited or modified by others with only associative linkages.
	Synchronous	Real time Shared canvas	Virtual Worlds Multiplayer Games Real-time networked musical jamming	Chat, IM, Twitter
	Asynchronous	Shared docs, images, video, audio Source code Wikipedia	Contribution to collected works (album, anthology, report section, discussion group, photosets and other collections).	Email Blog posts Link sharing Photo sharing Document sharing Turn based games

Types of property rights
"What does it mean to own social media content?"

Create?

Copy/Paste?

Edit/Delete?

Limit access?

Revoke access?

Monitor access?

Transfer to new host?

Transfer rights to others?

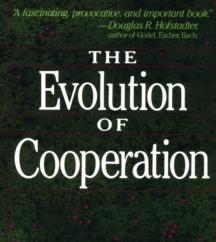
Commercial exploitation?

Adjoining display rights? (can I put ads near your content when I show it to other people)?

Aggregation and secondary analysis rights?

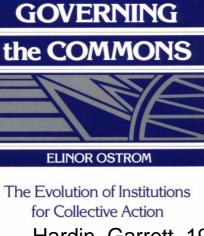
Who owns social media content?

Dimensions of Social Media: Who can exercise what property rights over social media?



ROBERT AXELROD

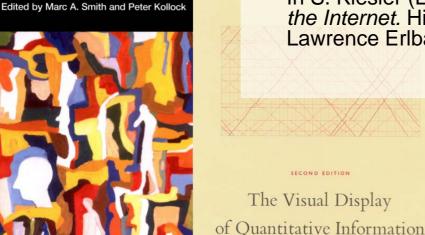
Communities in Cyberspace



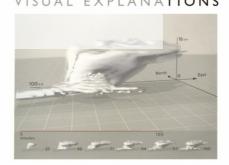


Hardin, Garrett. 1968/1977. "The tragedy of the commons." Science 162: 1243-48. Pp. 16-30 in Managing the Commons, edited by G. Hardin and J. Baden. San Francisco: Freeman of the most trenchant contributions to social psychology

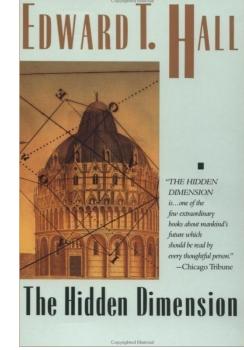
Wellman, Barry. 1997. "An electronic group is virtually a social network."
In S. Kiesler (Ed.), The Culture of the Internet. Hillsdale, NJ: R. TUFTE Lawrence Erlbaum.

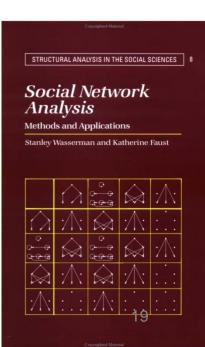


EDWARD R. TUFTE



IMAGES AND QUANTITIES, EVIDENCE AND NARRATIVE





Social Network Theory

Central tenet

 Social structure emerges from the aggregate of relationships (ties) among members of a population

Phenomena of interest

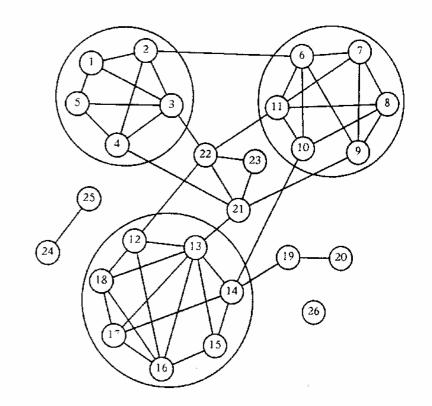
- Emergence of cliques and clusters from patterns of relationships
- Centrality (core), periphery (isolates),
 betweenness

Methods

 Surveys, interviews, observations, log file analysis, computational analysis of matrices

analysis of matrices

(Hampton & Wellman, 1999; Paolillo, 2001; Wellman, 2001)



Source: Richards, W. (1986). The NEGOPY network analysis program. Burnaby, BC: Department of Communication, Simon Fraser University.

I like your picture I wish I knew you You are cool I was paid to link to you I want your reflected glory Everybody else links to Can I date I'd vote for you you? you We met at a conference and it seemed like the thing to do. yes no I kind of like you I like you I really like you I know you I feel socially obligated to link to you I beat you on Xbox Hi, Mom I have fake alter egos _ive

Are you my friend?

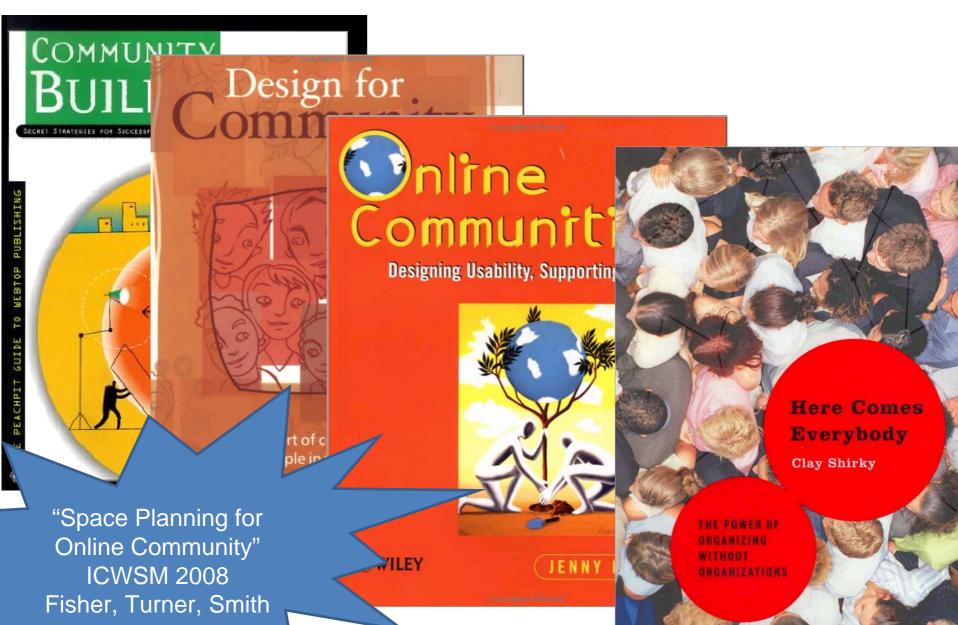
yes no

Interactionist Sociology

- Central tenet
 - Focus on the active effort of accomplishing interaction
- Phenomena of interest
 - Presentation of self
 - Claims to membership
 - Juggling multiple (conflicting) roles
 - Frontstage/Backstage
 - Strategic interaction
 - Managing one's own and others' "face"
- Methods
 - Ethnography and participant observation

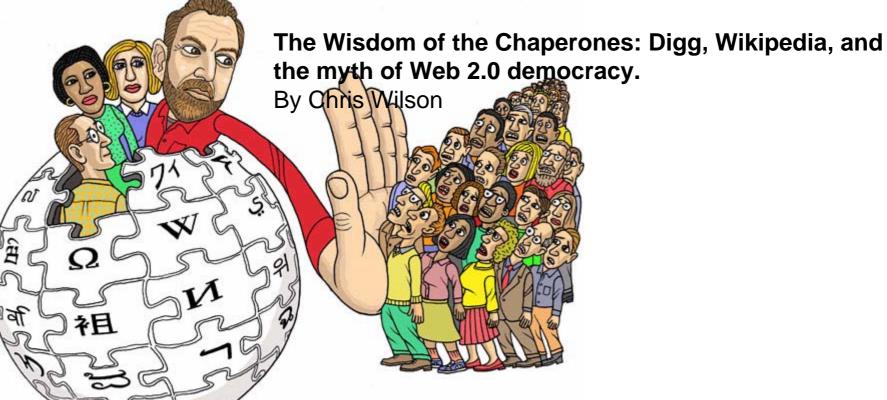
(Goffman, 1959; Hall, 1990)

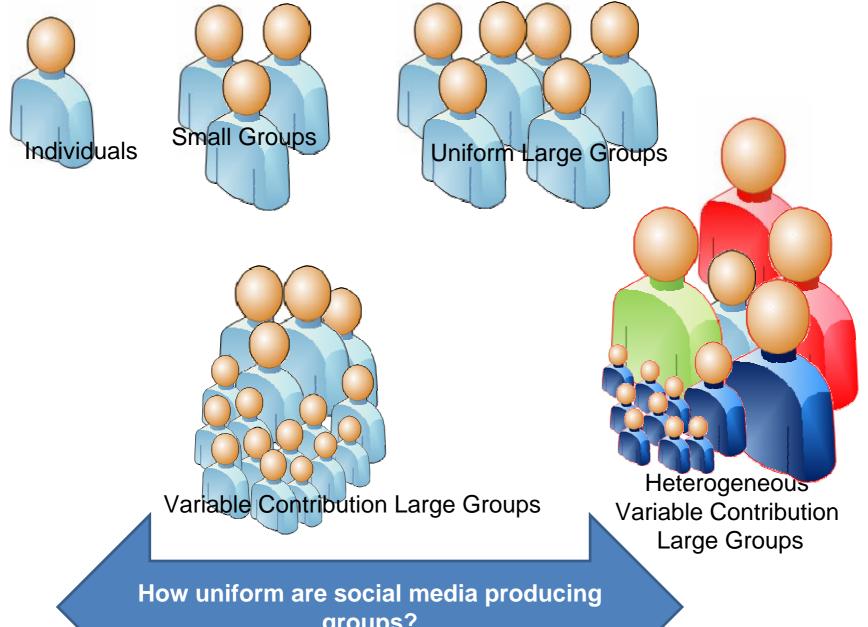
Literatures of relevance



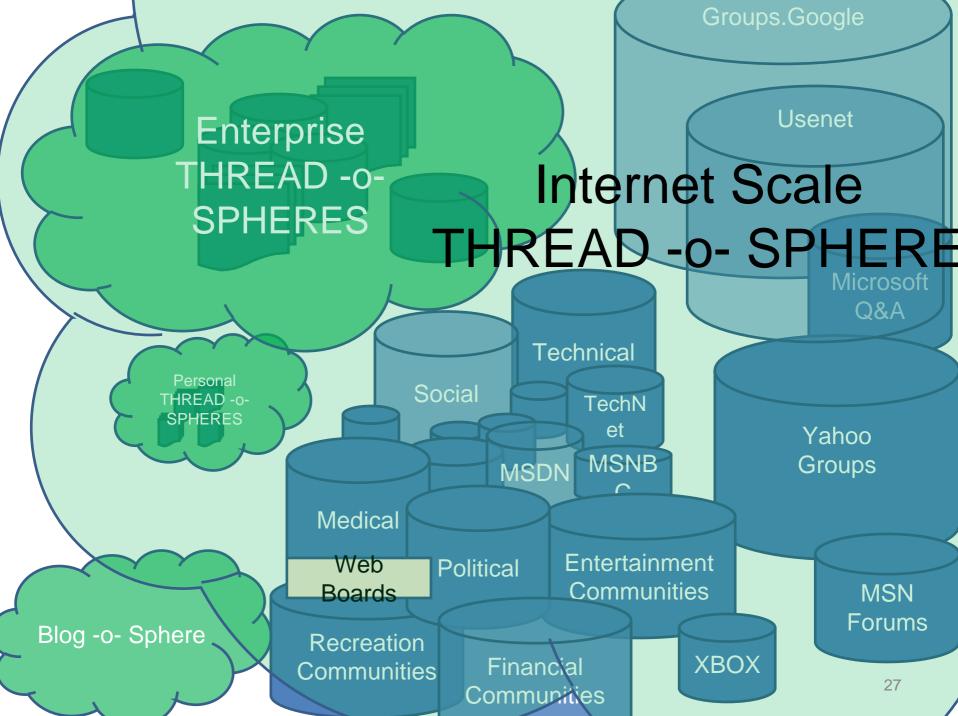
"Social-media sites like <u>Wikipedia</u> and <u>Digg</u> are celebrated as shining examples of *Web democracy*, places built by millions of Web users who all act as writers, editors, and voters.

In reality, a small number of people are running the show."



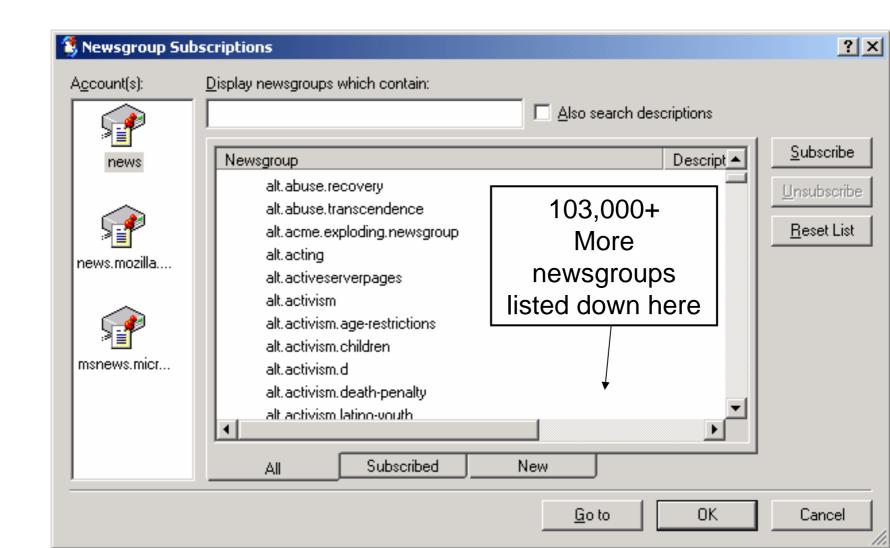


groups?

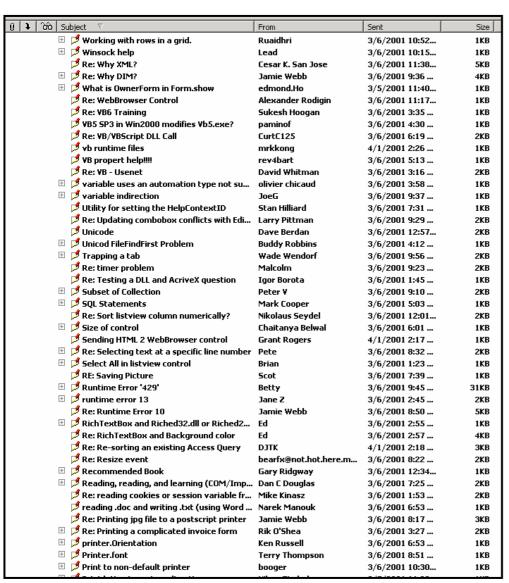


Support for discovery of new social spaces is limited

Most interfaces provide little or no indication of group size, activity, interconnection, growth, topic...



Support for selection of content is limited:



Common interfaces to messages and threads organize content only by

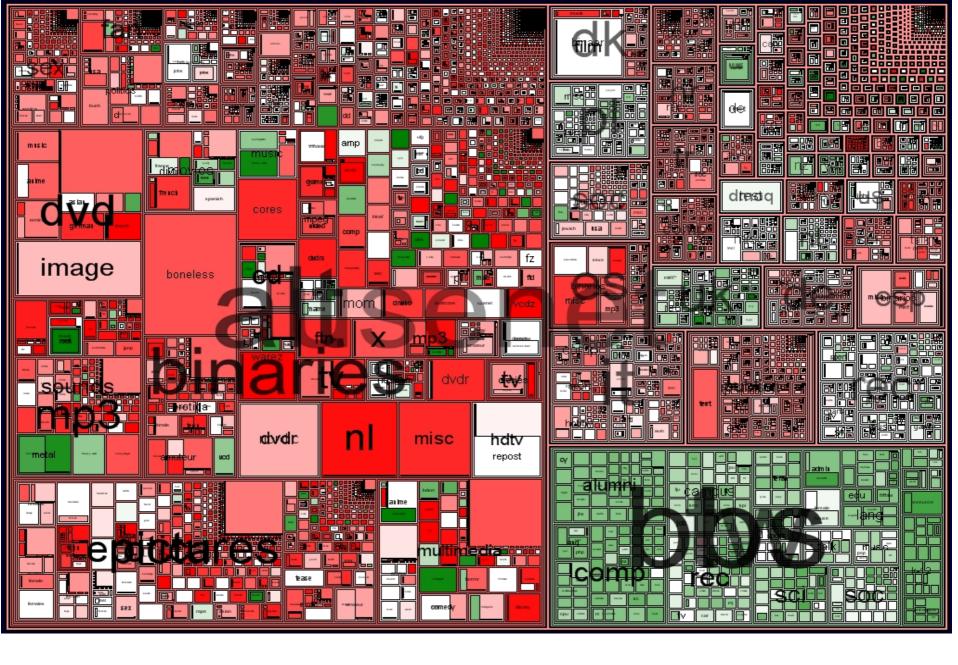
Subject line text, author name, message size, and date.

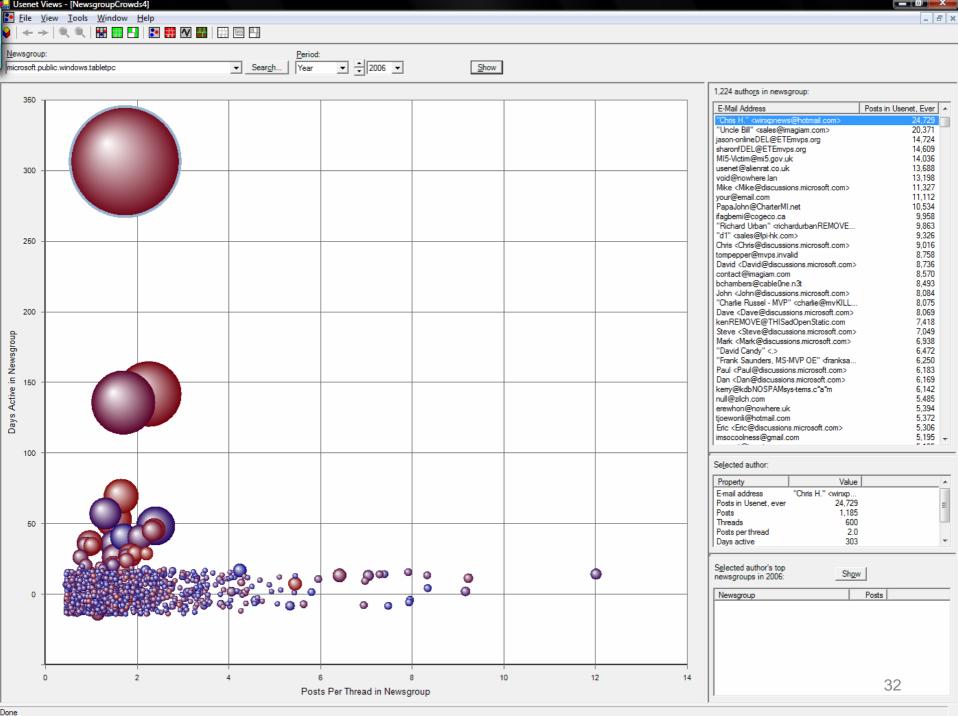
Important social dimensions of these interactions are missing in these interfaces, for example:

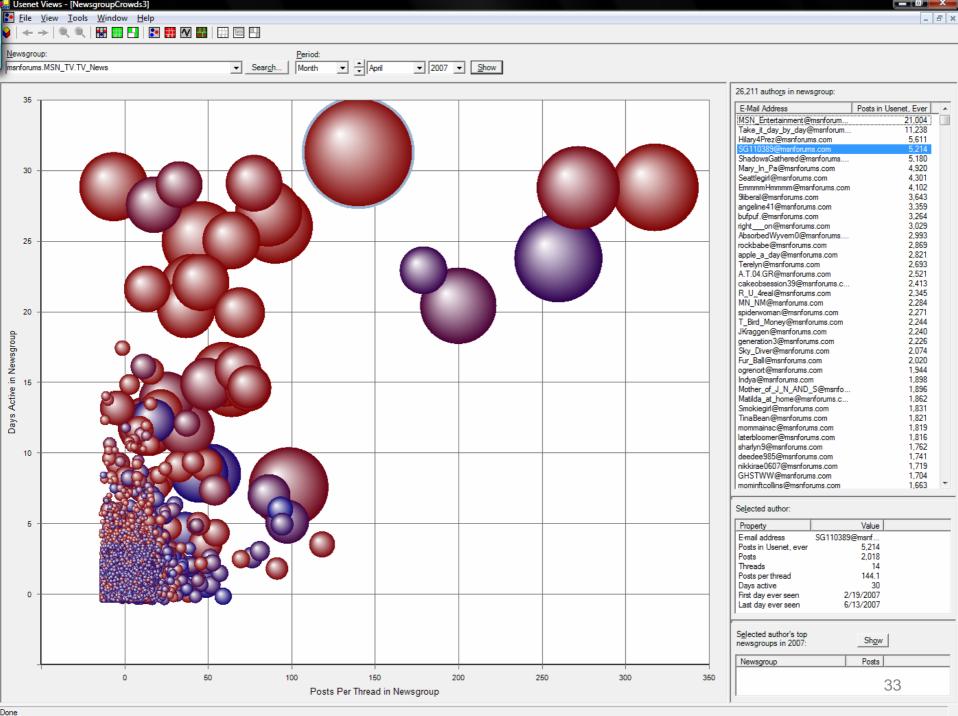
Population, activity trends, posting history, thread structures.

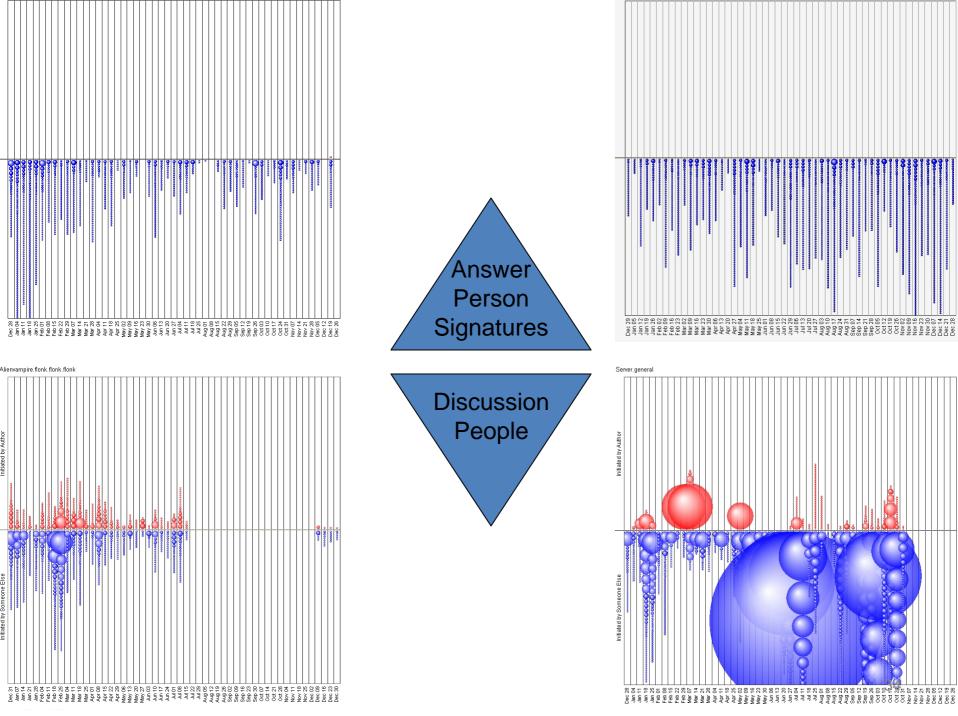
FIRST TELEVISION PICTURE FROM SPACE TIROS I SATELLITE APRIL 1, 1960

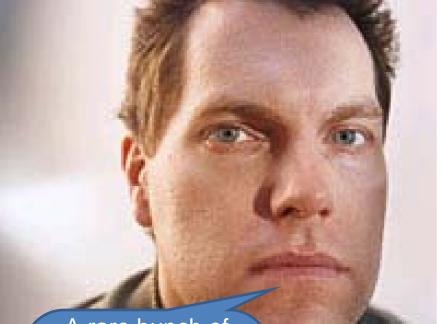








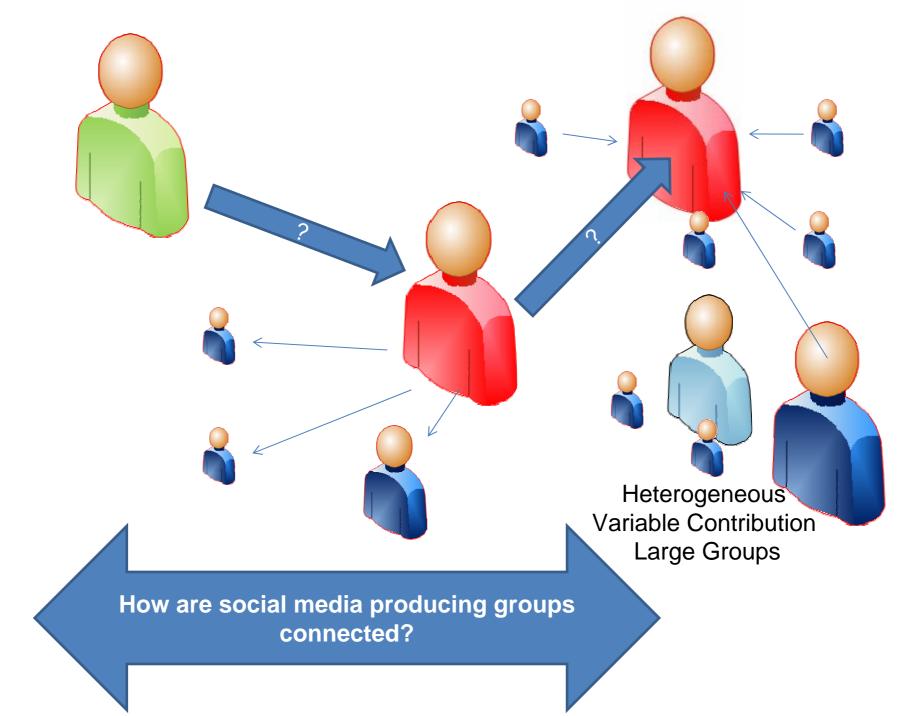






A rare bunch of cool people just don't have that power. And when you test the way marketers say the world works, it falls apart. There's no there there.

What we are really saying," he writes, "is that in a given process or system, some people matter more than others.

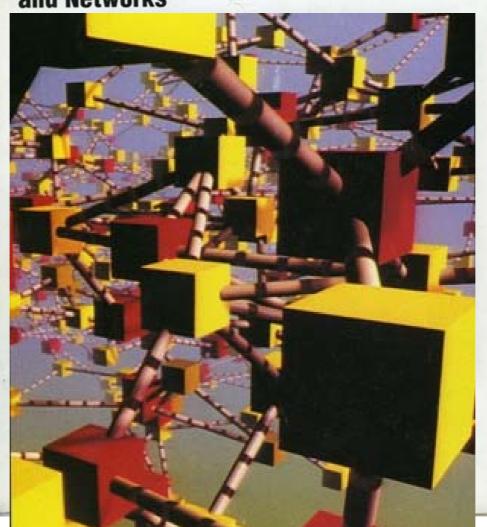


SCIENTIFIC AMERICAN

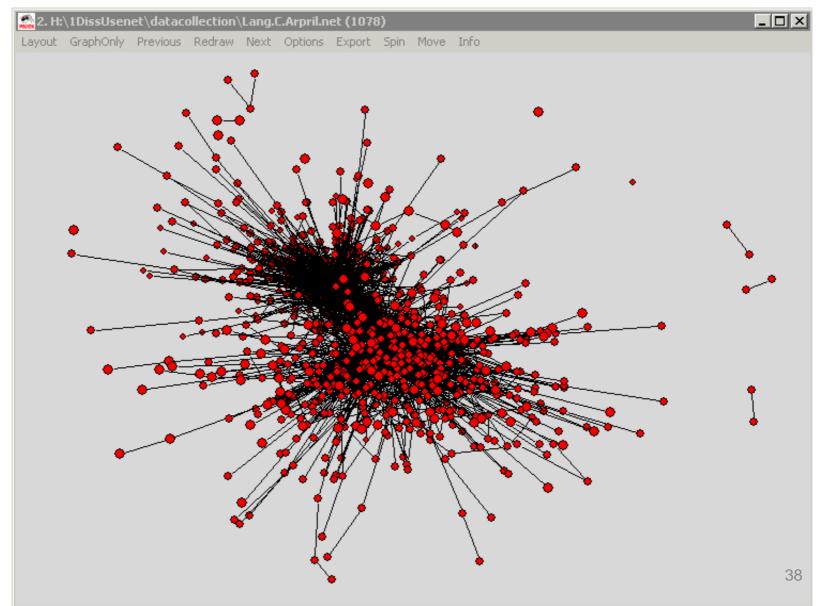
SEPTEMBER 1991 \$3.95

SPECIAL ISSUE

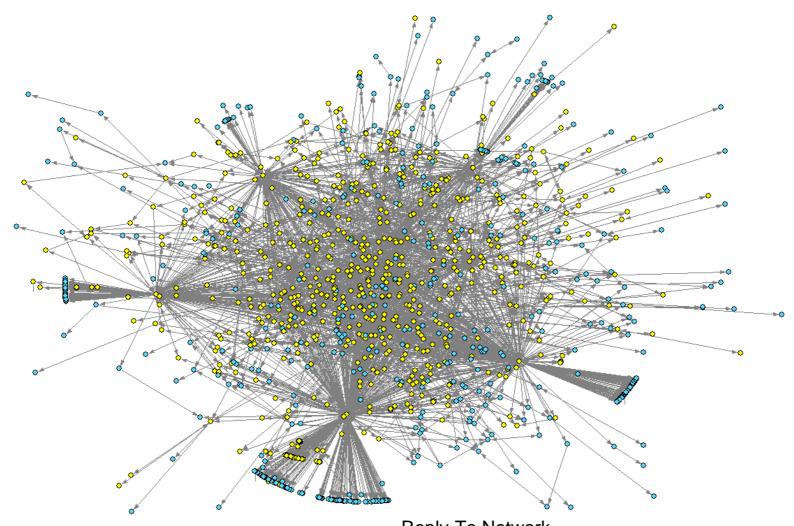
Communications, Computers and Networks



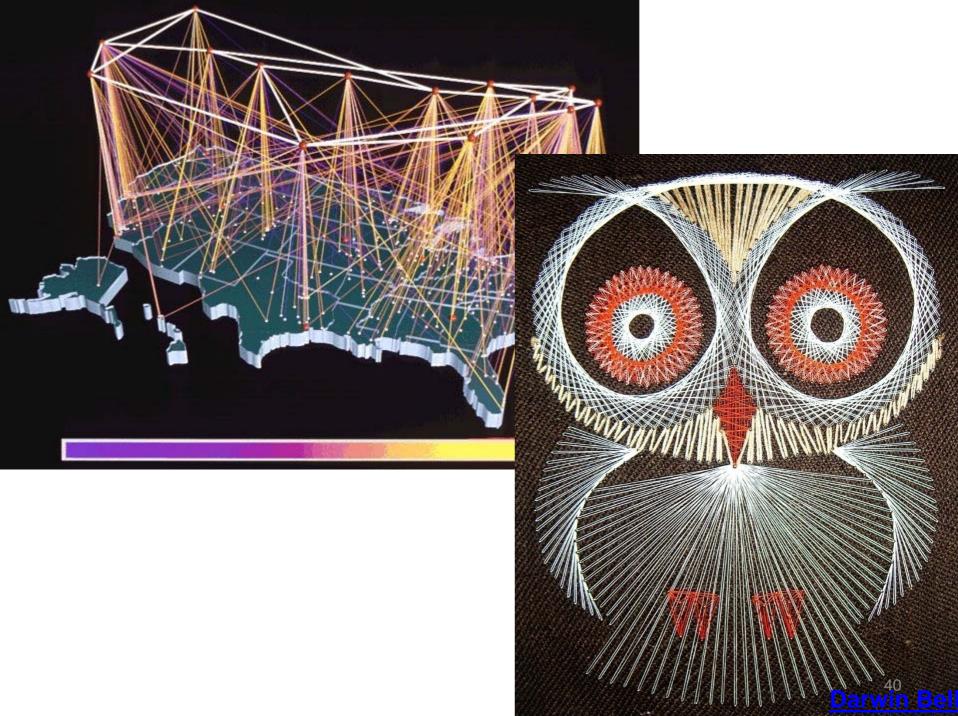
The Ties that Blind?

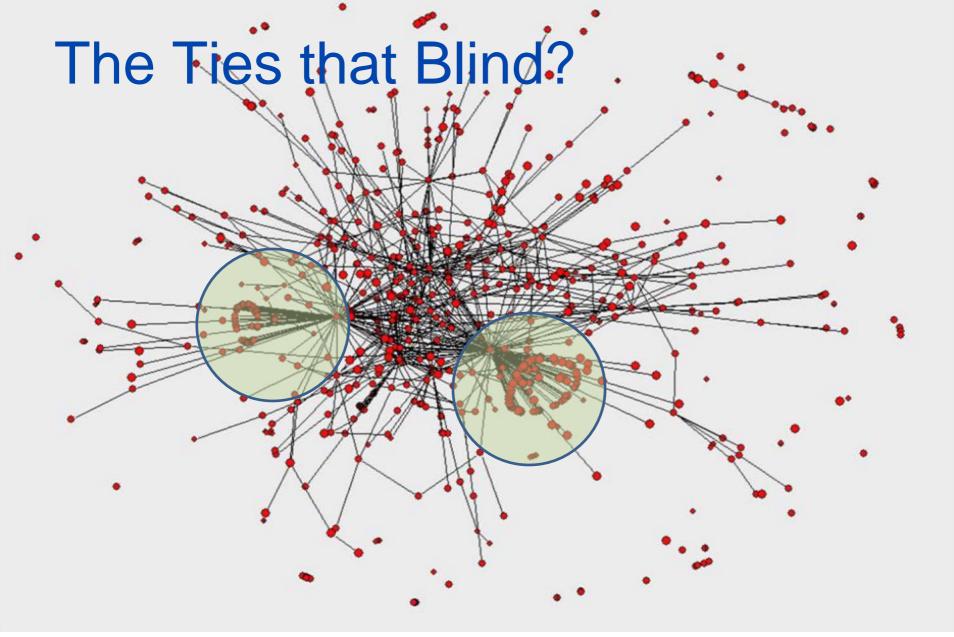


The Ties that Blind?

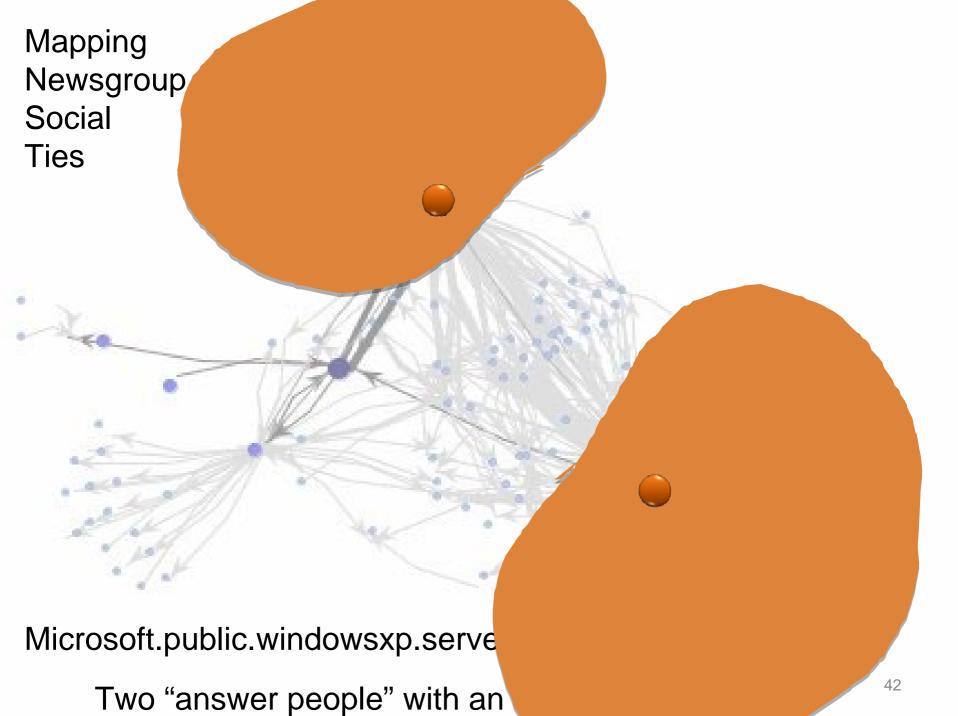


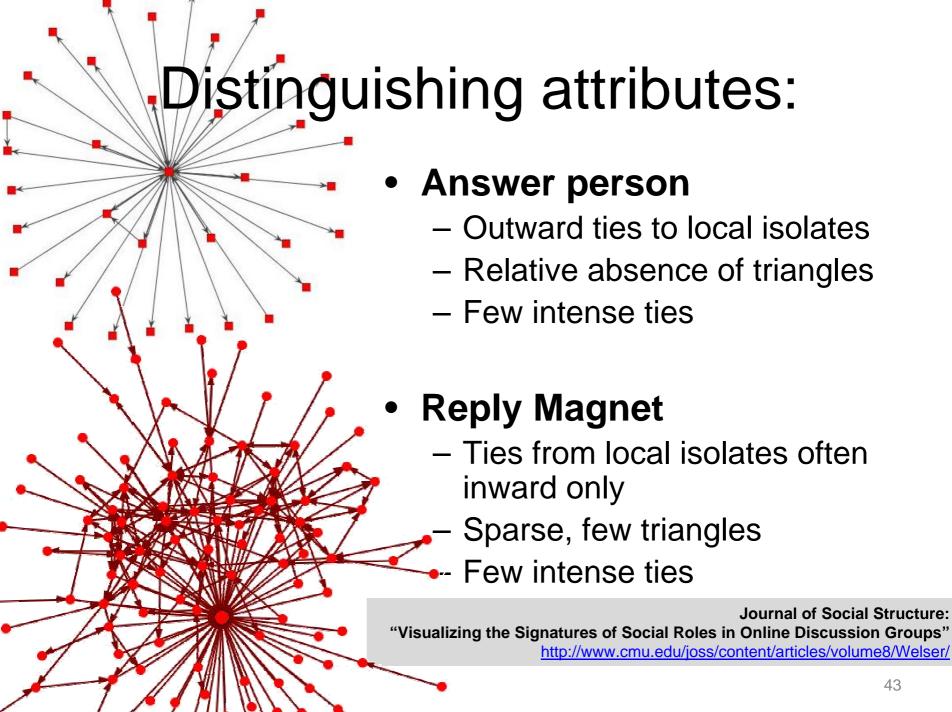
Reply-To Network Network at distance 2 for the most prolific author of the microsoft.public.internetexplorer.general newsgroup

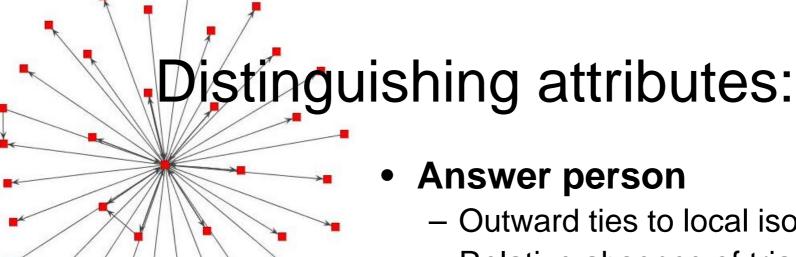




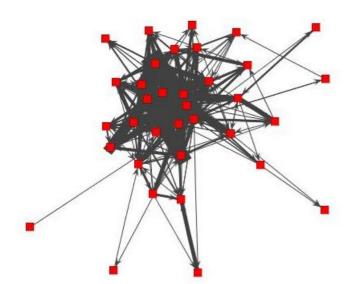
Pajek without modification can sometimes reveal structures of great interest.







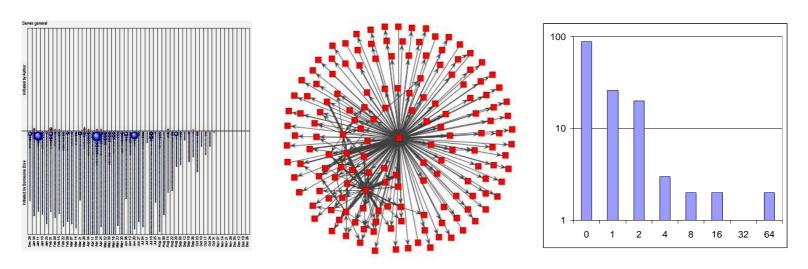
- Outward ties to local isolates
- Relative absence of triangles
- Few intense ties



Discussion person

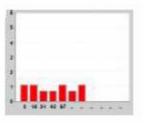
- Ties from local isolates often inward only
- Dense, many triangles
- Numerous intense ties

Clear and consistent signatures of an "Answer Person"

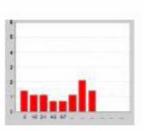


- Light touch to numerous threads initiated by someone else
- Most ties are outward to local isolates
- Many more ties to small fish than big fish

Answer Person, microsoft.public.windows.server.general **Discussion**, rec.kites Flame, alt.flame







Roles Project

 Using Netscan data to derive social roles in Usenet

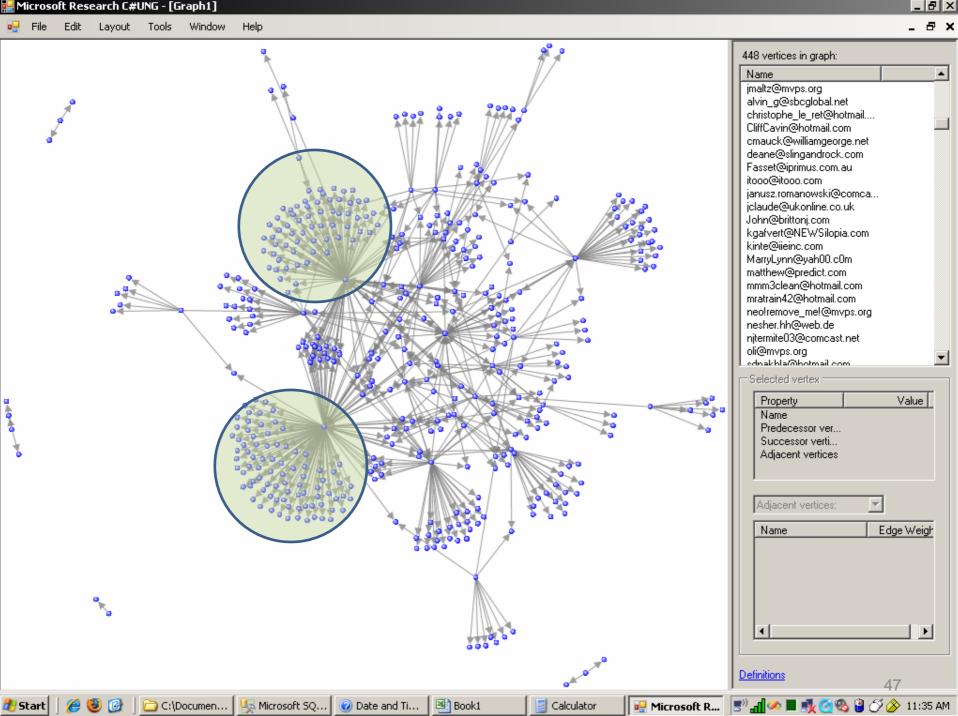
Next steps: quantify & explore in more depth

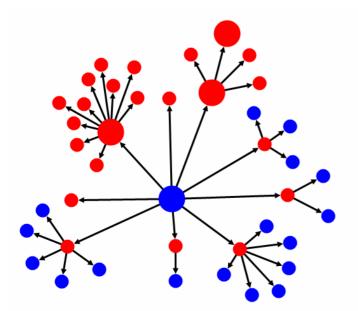
Social Support, alt.support.divorce

PUBLISHED in HICSS, JCMC, JoSS, IEEE Internet Communications (special issue on

Casial Naturarical







"Wallop" Blogging system social network data set

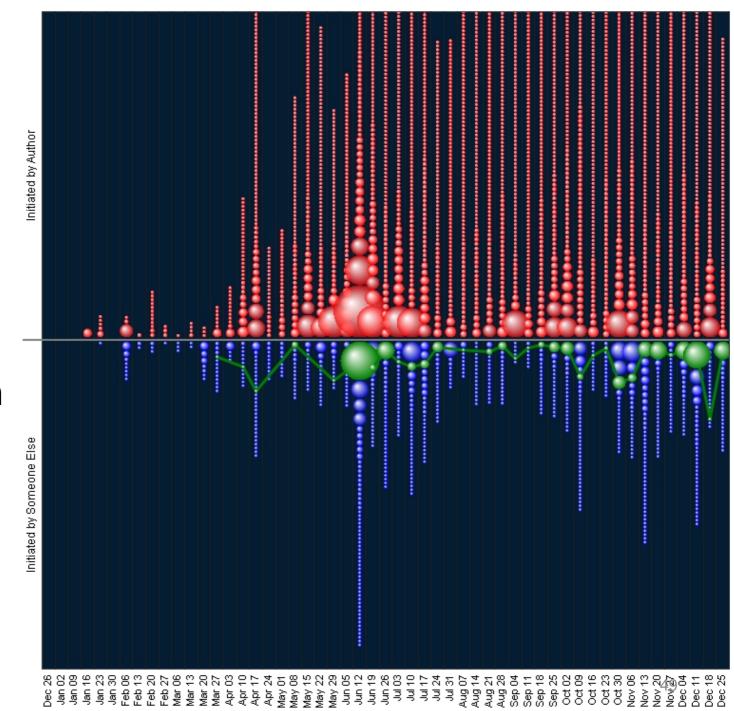
Enthusiast Invite Tree

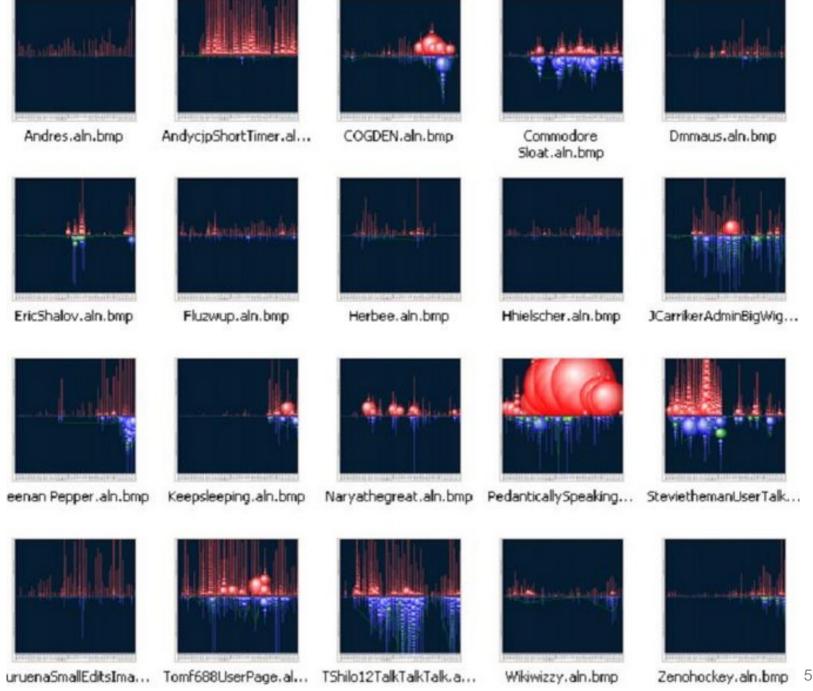
"Some Users Pack a Wallop" ICWSM 2008 Lento, Gleave, Welser, Invited by Regular User

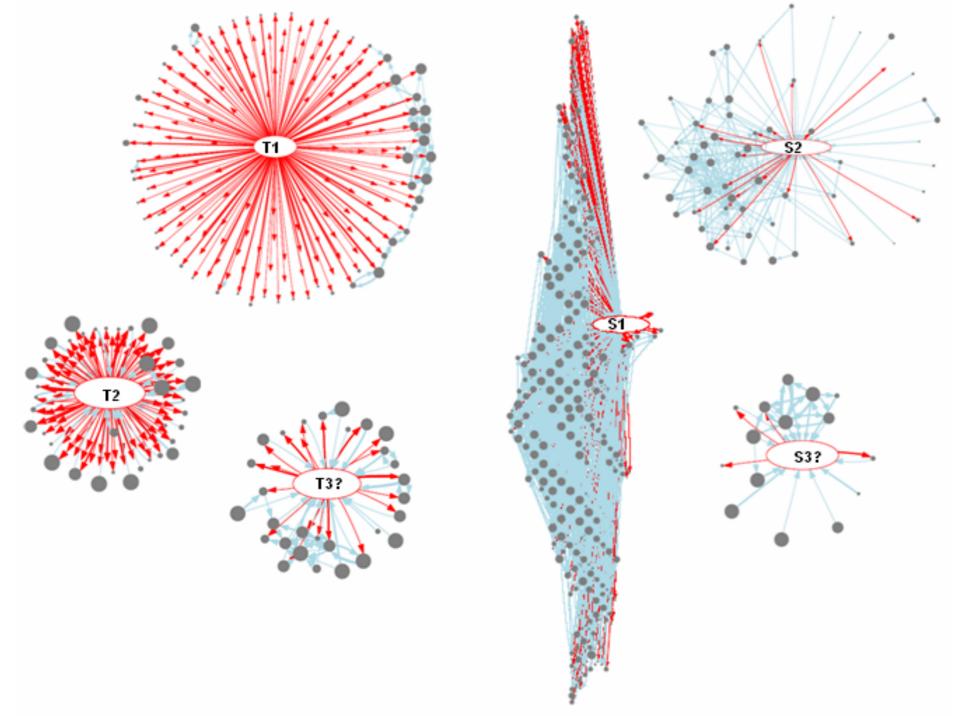
WikiPedia Edits:

Highlights

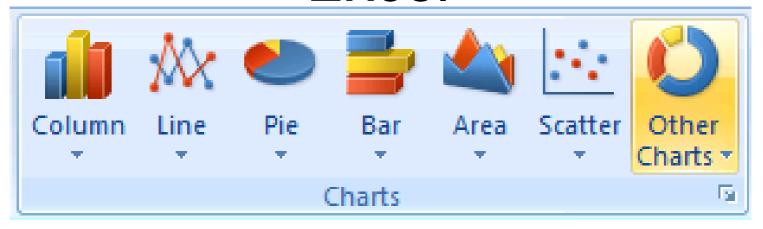
Amount
Distribution
Timing
Content
Specificity

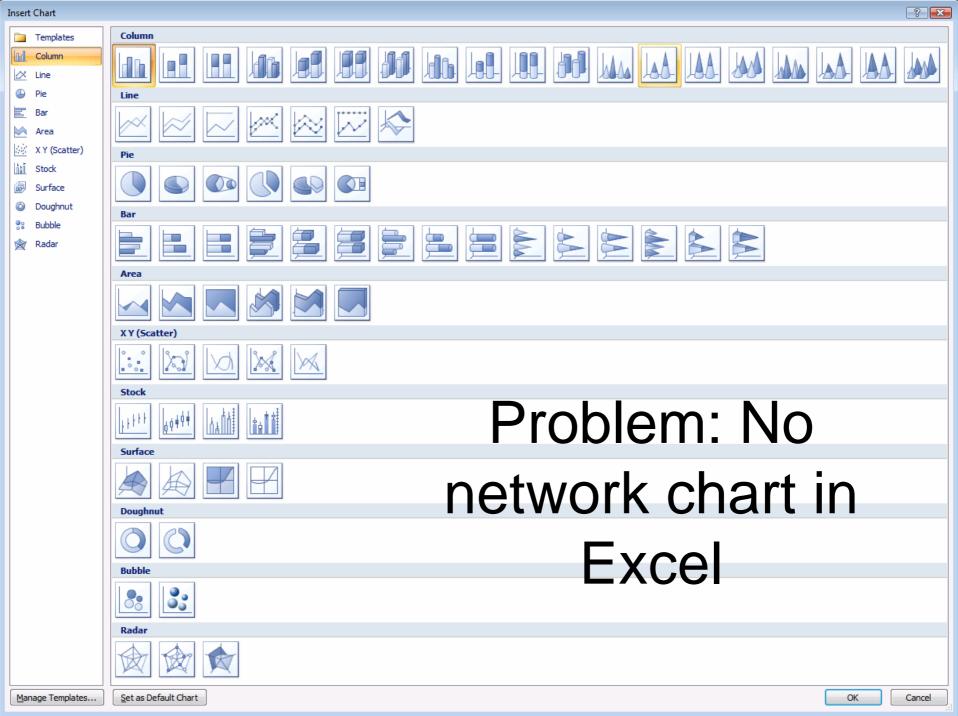




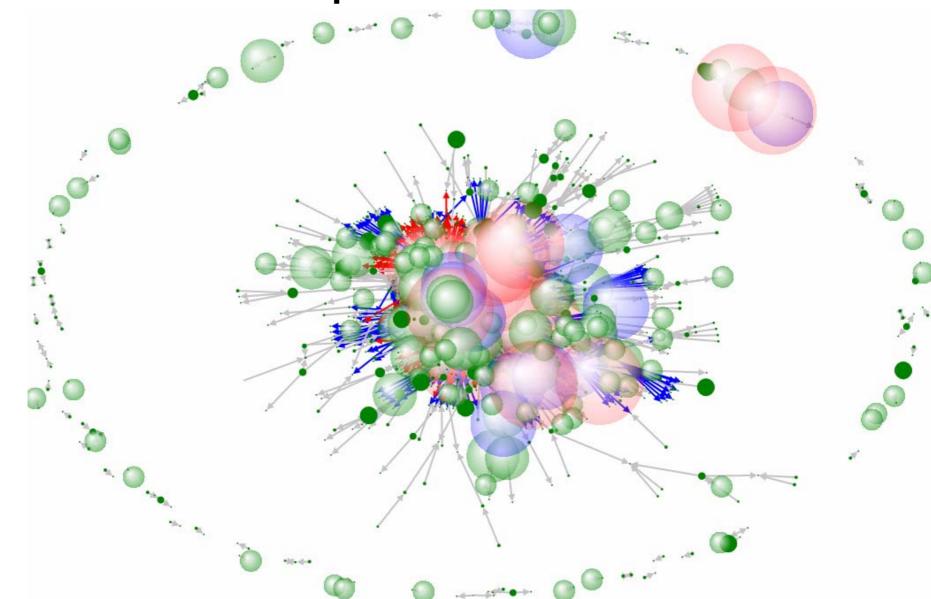


Problem: No network chart in Excel



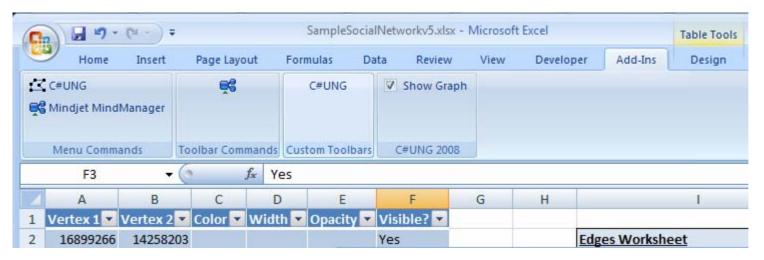


Excel .NetMap

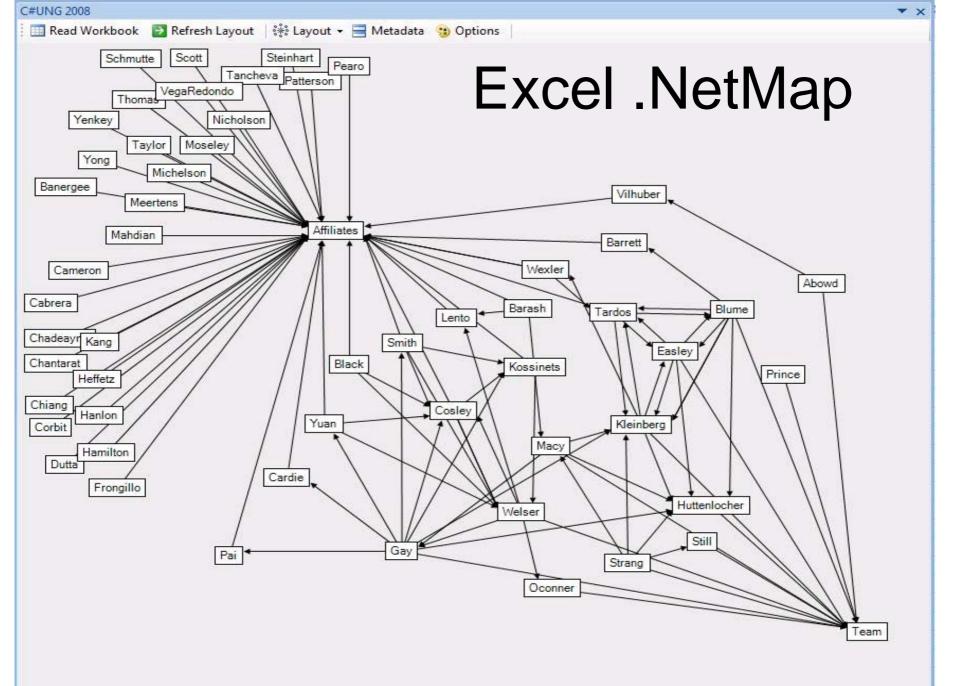


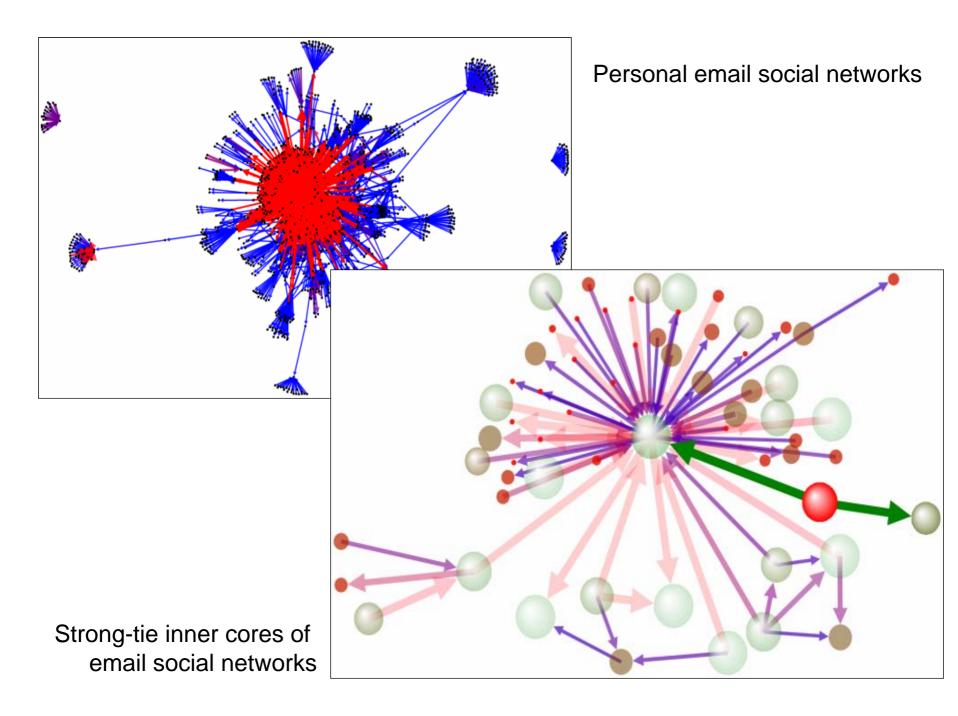
Edges Vertices Images Ready

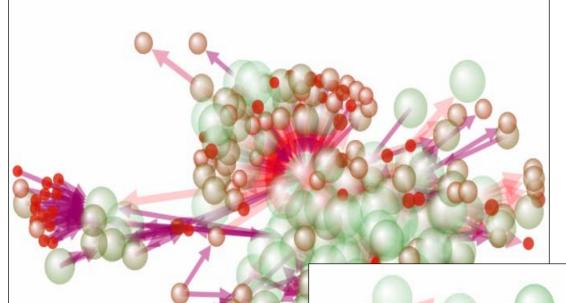
Excel .NetMap



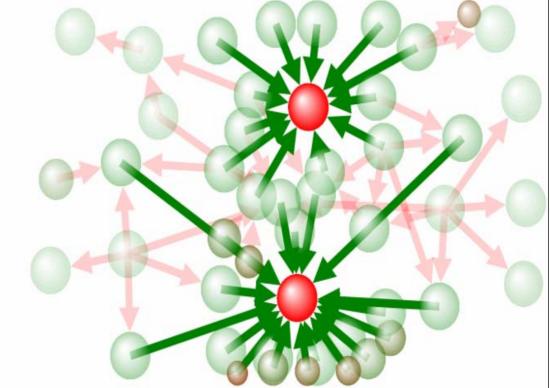
-	-		_			1	1		11		
	Α	В	С	D	E	F	G	Н	1	J	K
1	Vertex 💌	Color 💌	Shape 💌	Radius	Opacity 🕶	Image ID 💌	Primary Label	Secondary Label	Tooltip	Visible 💌	
2	16899266		Circle]			16899266	16899266		
3	15522825		Circle	Ve	Vertex Radius Enter an optional vertex radius between 0.1 and 50.			15522825	15522825		
4	11305793		Circle	45.70				11305793	11305793		
5	42502628		Circle	100				42502628	42502628		
6	41929652		Circle	J. (1)				41929652	41929652		
7	41901803		Circle		ro.			41901803	41901803		
0	41000067		Circle					41000067	41000067		







Email List social networks



Strong Tie Core of an Email List

Goal: Make SNA easier

- Existing Social Network Tools are challenging for many novice users
- Tools like Excel are widely used
- Leveraging a spreadsheet as a host for SNA lowers barriers to network data analysis and display

Social Network Science of Science

Study social network structure of email and web boards of different scientific communities

Sociologist

"What are the structures of communication in scientific discussions?"

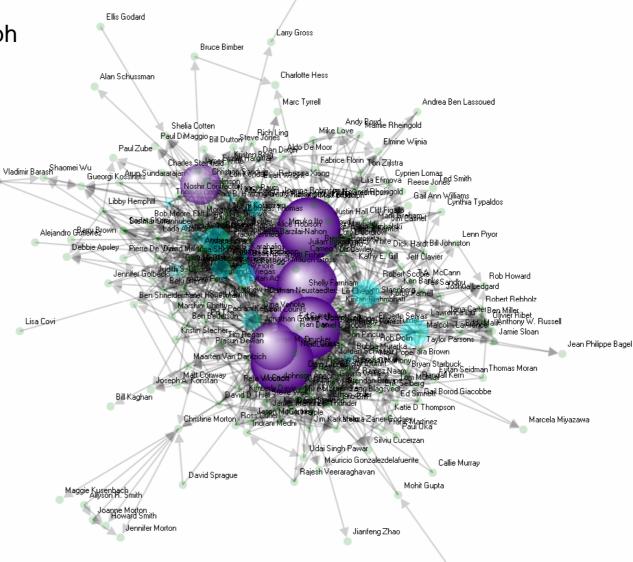
User Experience Information Visualization

"What are the best UI/UX workflows for network analysis tools?"

Computer Scientist
Algorithmicist for Social
Network Measures

"What are the measures and algorithms needed for understanding networks?"

Marc's Facebook Graph

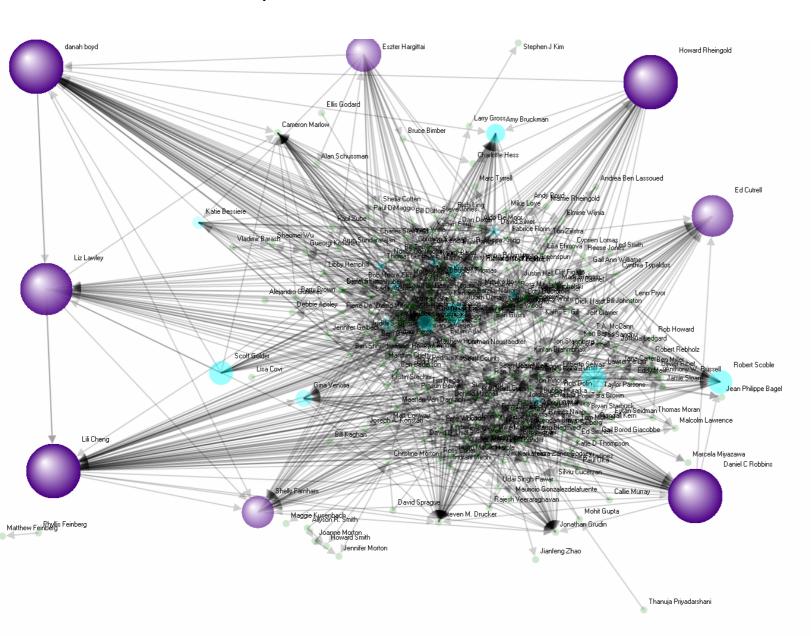


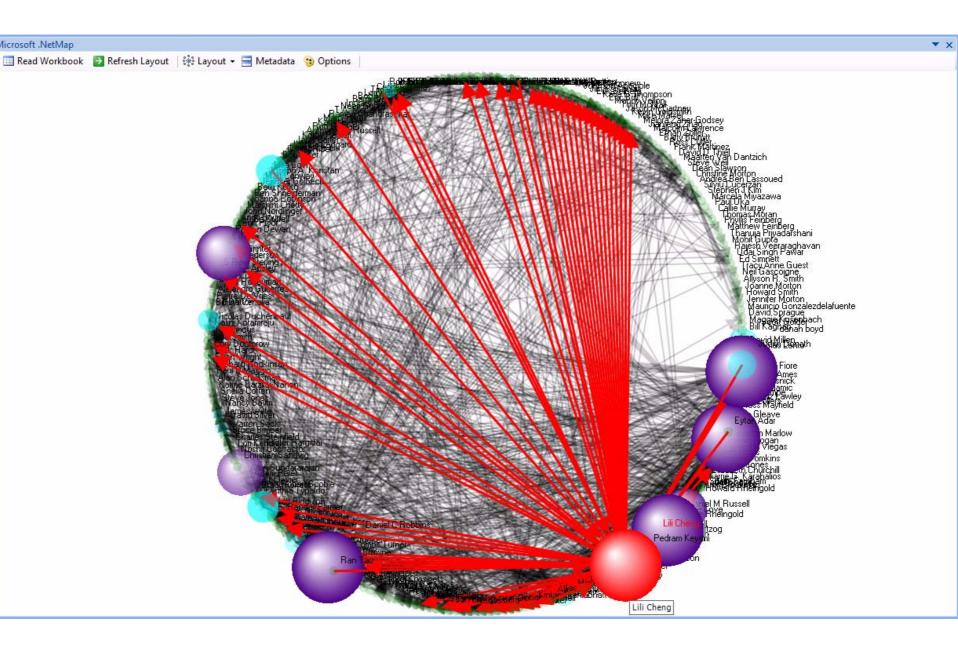
Stephen J Kim

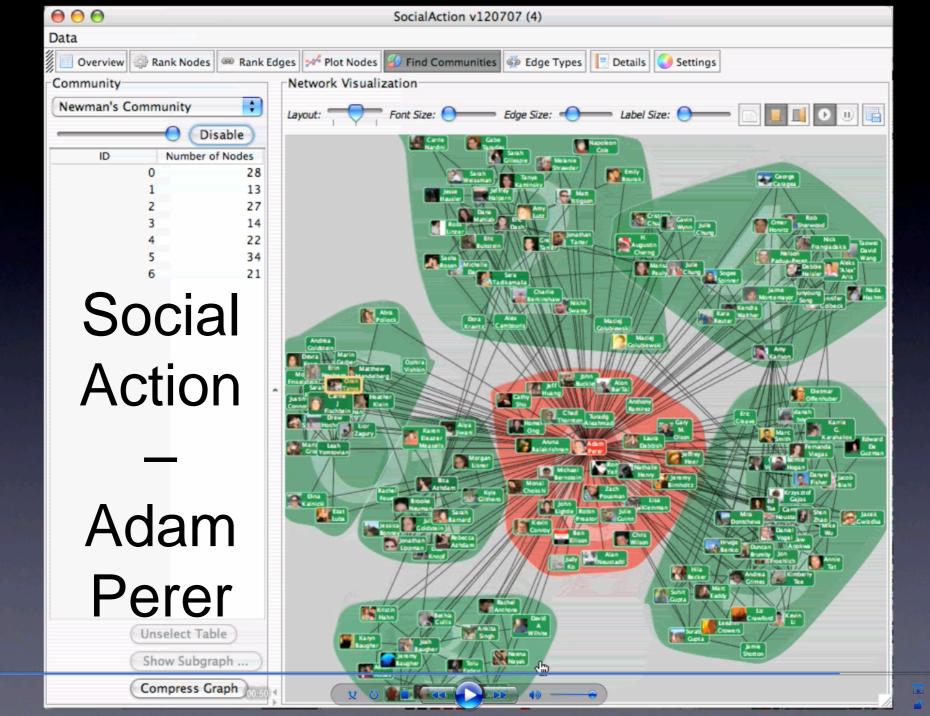
Matthew Feinberg

Thanuja Priyadarshani

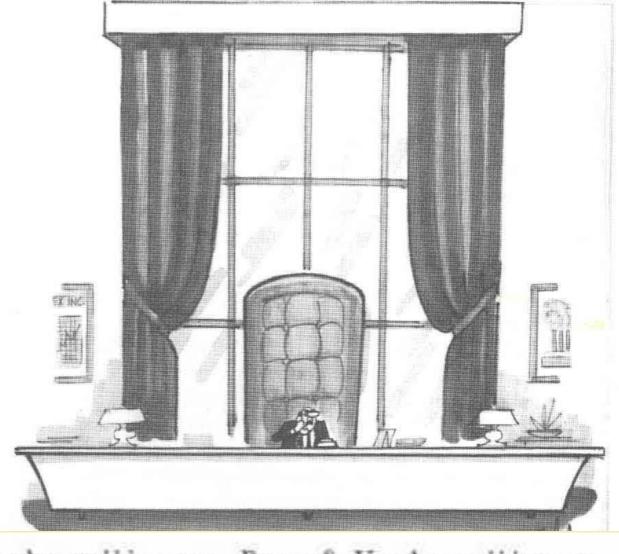
Marc's Facebook Graph







Do you know who I am?

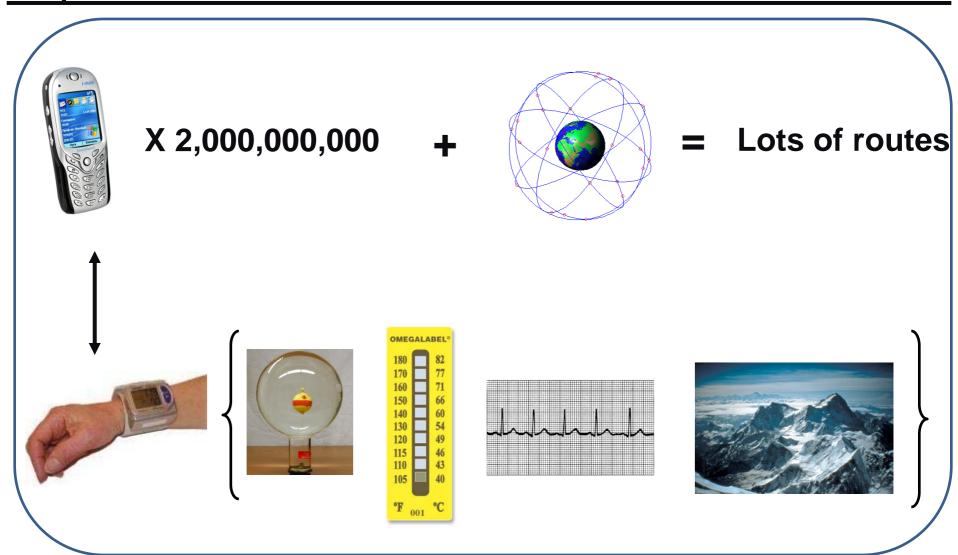


"Do you know who you're talking to, Buster? You're talking to the guy with the biggest desk, biggest chair, longest drapes, and highest ceiling in the business!" From

> Drawing by Dana Fradon; ©1981 The New Yorker Magazine, Inc.

"Connections" by Sara Keisler

SlamXR: Sensors, Routes, Community expand the forms of social media







Prototype sensor board that includes GPS, accelerometer, pressure sensor, temperature, Bluetooth, and battery.

SlamXR: Sensors, Routes, Community

Community Aspects: A Sociological Revolution?

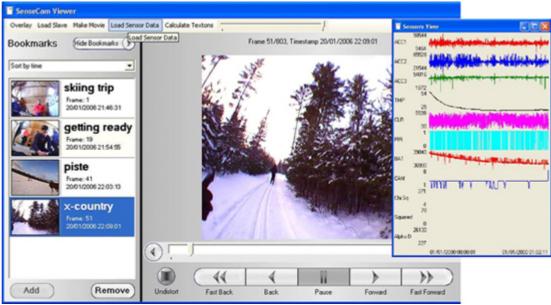
SenseCam: Wearable sensors for 'lifelogging' – Microsoft Research, Cambridge





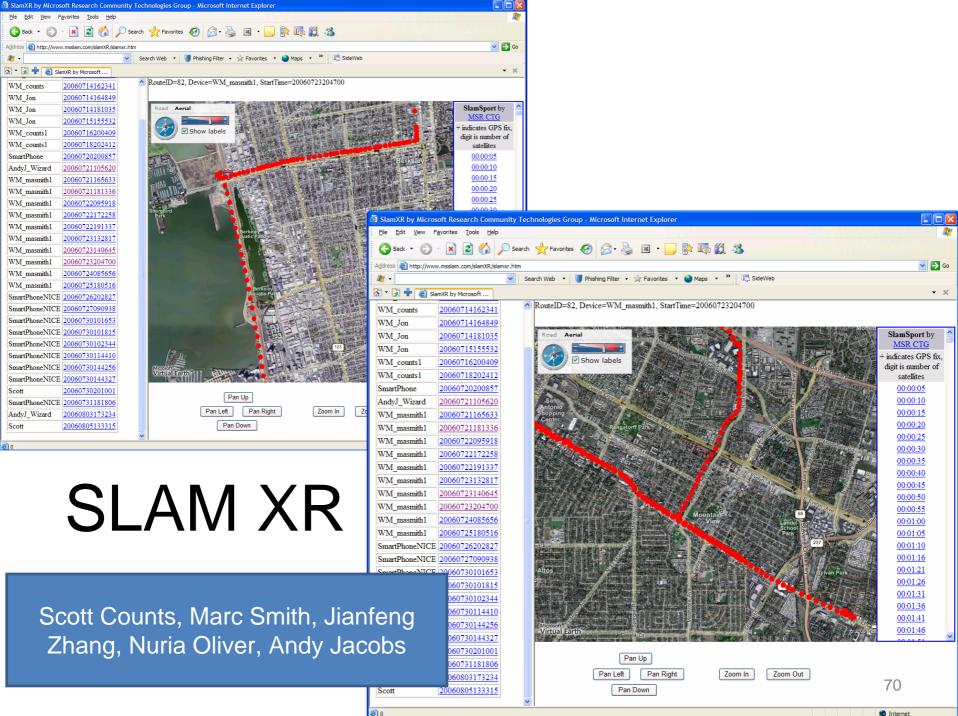






New Tie Granularities

- Named as friends
- Reply to message
- Poke, wave, view image
- "Gift", "Scrap", "Ice Cubes"
- Was in the same place
- Laptop is nearby
- Edited same web page
- "Hyperties":
 - Visit same places (at different times?)





My SlamXR

All Routes

Community Line Style: Dashed Solid

Tag Search: marc

___ Go

Clear Options

1 - 7

**X Route 344: Pocket_PC (05/08/07) 2.534 Mi. 01:17:40

Route 125: WM_masmith1 (08/19/06) 13.19 Mi. 02:57:55

Route 82: WM_masmith1 (07/23/06) 64.07 Mi. 01:49:47

Route 75: WM_masmith1 (07/22/06) 3.527 Mi. 00:17:46

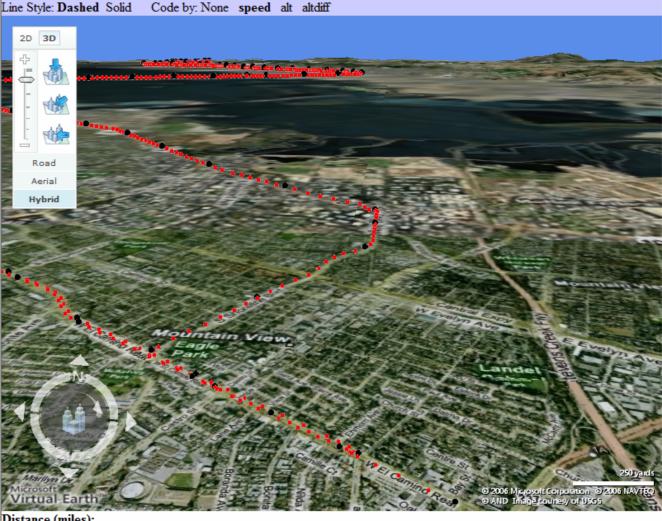
Route 71: WM_masmith1 (07/22/06) 24.60 Mi. 01:01:44

Route 66: WM_masmith1 (07/21/06) 2.865 Mi. 00:14:40

**X Route 65: WM_masmith1 (07/21/06) 0.115 Mi. 00:03:21

Route 82 tags: marc

Add tag(s):



Distance (miles):

Total: 64.07 Uphill: 7.351 Downhill: 8.326 Flat: 48.39

Time:

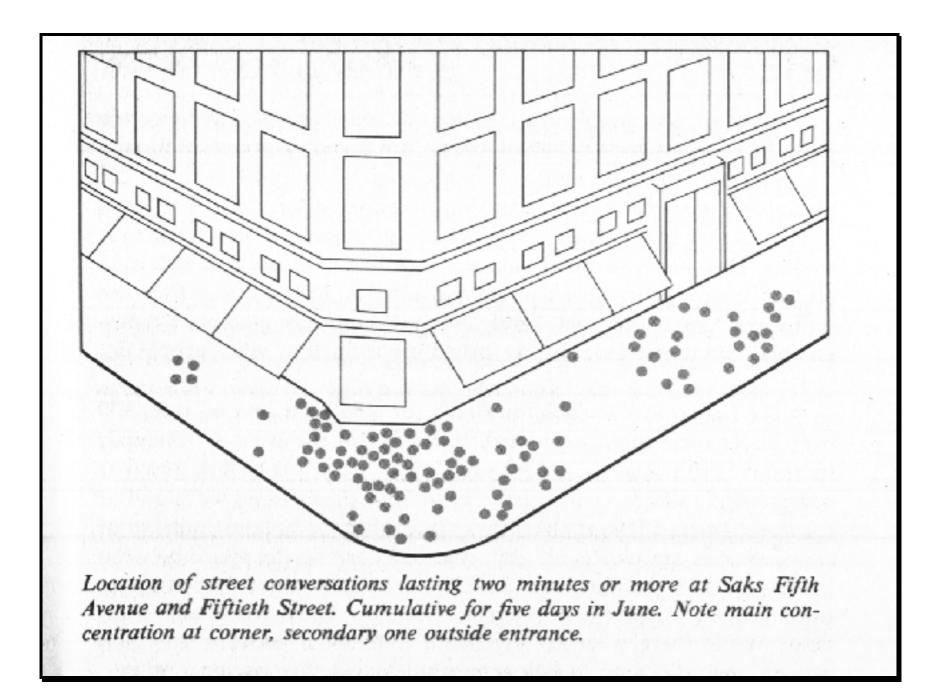
Total:01:49:47 Moving:71.5

Altitude (meters):

Up:387.2 Down:-423

Speed (mph):

Average:53.76 Up:60.14 Down:58.77 Flat:52.16



Explicit vs. implicit "reputation systems"

Explicit

Statements about behaviors and relationships

- eBay
- Amazon
- Slashdot
- Digg
- MyŠpace
- Facebook
- YouTube
- flickr

Issues:

- Provisioning: not enough rating
- Latency: ratings not fast enough
- Bias: susceptible to initial reactions
- Collusion: easily "shilled"
- Inflation: disincentives to accuracy

Implicit

Observations about behaviors and relationships

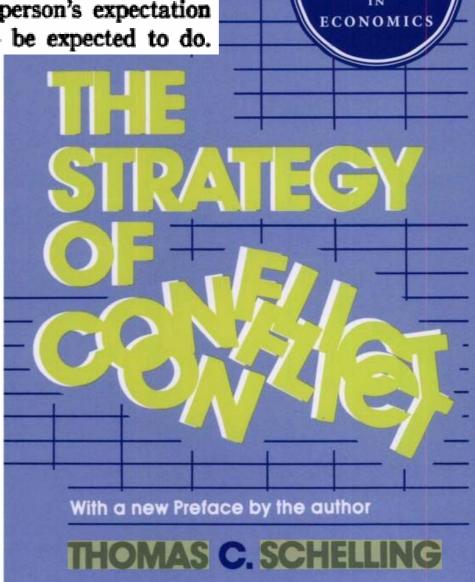
- Google
- Amazon
- Flickr, MySpace, Facebook
- del.icio.us
- Technorati
- Netscan

Issues:

- Ambiguity: Behavior is not endorsement
- Collusion: Subject to manipulation
- May be subject to "herding" or positive-feedback loops

People can often concert their intentions or expectations with others if each knows that the other is trying to do the same. Most situations—perhaps every situation for people who are practiced at this kind of game—provide some clue for coordinating behavior, some focal point for each person's expectation of what the other expects him to expect to be expected to do.

Social media create Electronic Schelling Points



2005

NOBEL

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